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EXPERIENCE

Columbia University **New York, NY** **2003-Current**

Senior Lecturer (*Lecturer 2003-2012; Adjunct 1996-2002*)

Courses taught: Principles of Economics, Seminar in Microeconomics, The Global Economy, Public Finance and International Trade (School of International and Public Affairs), The Management of Economics of Professional Sports (Columbia Business School). Committee Service: Faculty Athletics Committee, NCAA Review Steering Committee, Committee on Instruction, Economics Undergraduate Program Committee, Head Soccer Coach Search Committee; Undergraduate Advisor. Faculty Fellow, Institute for Social and Economic Research and Policy.

Kraft Sports Group **New York, NY** **1999-Current**

Special Advisor (*President, Kraft Soccer LLC 2004-2011; Managing Director 1999-2003*)

Manage soccer properties of the Kraft family (New England Revolution and initially San Jose Earthquakes of Major League Soccer; Soccer United Marketing) including representation at MLS Board of Governors and the Soccer United Marketing Board of Directors; Serve on Audit & Finance and Competition Committees of Major League Soccer. Consultant and strategist to the Kraft family on international sports opportunities.

FIFA World Cup Ticketing Bureau **Manchester, England** **2001-2002**

Consultant

Advised group that handled all areas of ticketing and accommodation on behalf on the International Governing Federation for the 2002 FIFA World Cup in Korea/Japan.

AIG Capital Partners **New York, NY** **1999-2000**

Consultant

Advised venture capital subsidiary (e-Ventures) on soccer investments and strategic acquisitions in Europe and South America.

Major League Soccer **New York, NY** **1995-1999**

Deputy Commissioner

Founding member of group that planned and launched the development of a professional sports league. Reported to the Commissioner and the Board of Directors. Direct reports were Executive Vice-President of Operations, Executive Vice-President of Players, Vice-President of Competition and Vice-President of Officials and oversaw a total staff of 250 including contracted athletes. Responsible for all player related matters, international relations and operations. Budgetary responsibility was approximately \$40 million. As member of management group, other responsibilities involved finance, marketing and television.

World Cup USA 1994 **Los Angeles, CA** **1992-1994**

Executive Vice President & Chief International Officer

Reported to the CEO. Managed five direct reports (including President of World Cup Accommodation Bureau, President of World Cup Travel Services, Vice-President of Competitions and Director of Officials) and a total staff team of 55. Member of Management Committee.

The World Bank **Washington D.C.** **1990-1992**

Country Economist

Young Professionals Program; Latin America and the Caribbean Technical Department; Europe and Central Asia Region: Country Economist for Moldova; Deputy Mission Leader - First Economic Mission to Moldova; Participated in missions to Argentina, Costa Rica, Chile, The Gambia, Russia and Ukraine.

Columbia University **New York, NY** **1986-1990**

Assistant Professor of Economics/Lecturer – Courses taught: Principles of Economics, Intermediate Microeconomics, Microeconomics for International Affairs and Seminar in Economic Development; Coordinator-International Political Economy Specialization - School of International and Public Affairs (1988-90).

EDUCATION

Columbia University M.A. Economics 1983; MPhil Economics 1986.

President's Fellowship; Specialization fields: International Trade, Industrial Organization and Economic Development.

Bucknell University B.A. Economics and Political Science, 1981.

Magna Cum Laude, Phi Beta Kappa; William Gretzinger Prize (for the highest standing in economics).

RESEARCH/PUBLICATIONS

"Why Not India," India Today (June 2006).

"Trade Liberalization: The Experience of Latin America in the 80's" with Julio Nogues. Regional Studies Program, Latin America and the Caribbean Technical Department (World Bank); published in The World Economy (1993).

"Capital Flight: Causes, Consequences and Cures" Journal of International Affairs, Winter 1989.

"Adjusting Capital Flight Measurement for Over and Underinvoicing: Some Surprises" in William Lessard and John Williamson, (eds.) Capital Flight and Third World Debt (Washington D.C.: Institute for International Economics, October 1987).

RECENT CONFERENCE/GUEST PRESENTATIONS

"For the Love of the Games," Western New England Center for International Sport Speaker Series. March 31, 2011

"The Business of Sports," MIT Sloan School Conference on Analytics, Boston, MA. March 2011.

"The Legacy of World Cup South Africa, 2010." Sports Events Marketing Experience (SEME 2010) Conference. Georgetown, March 26-27, 2010.

"International Expansion for American Pro Sports," MIT Sloan School Conference on Analytics, Boston, MA. March 2010.

"The Economic Downturn and the Sports Industry," Leaders in Football, London, England October 2009.

"International Player Transfer Systems and Related Immigration Issues," Symposium on Current Legal Issues in Sports. Fordham University (April 20, 2007).

"Turning Pro Young: The Business of Early Entry into Professional Sports," Wharton Sports Business Initiative, (April 2005).

SOCCER/SPORTS

- President, U.S. Soccer Federation (2006-Current).
- Chairman, World Cup USA Bid Committee 2018/2022 (2008 – 2010)
- Member, Randall's Island Sports Foundation (2006-Current).
- Executive Vice-President, U.S. Soccer Federation, (2000-2006).
- Member, Board of Directors, U.S. Soccer Federation Foundation (1993-Current).
- Member, CONCACAF Executive Committee (2007-current)
- Member, Independent Governance Committee (2011-current)
- Member FIFA Task Force Football 2014 (2010-current)
- Member, FIFA Strategic Committee (2007-2011).
- Member, FIFA Confederations Cup Committee (2007-2009).
- Member, FIFA Ticketing Sub Committee (2009-Current).
- Member, National Soccer Hall of Fame Board of Directors (2001-2011).
- Women's World Cup 1999 Board of Directors (1997-00); WWC 2003 (2003-06).
- Inductee, U.S. Adult Soccer Hall of Fame (2007), New England Soccer Hall of Fame (2004). Connecticut Soccer Hall of Fame (1999); US Soccer Fricker Builder Award (2002).

MISCELLANEOUS

- Honorary All American, NSCAA (2012)
- Inductee, U.S. Adult Soccer Hall of Fame (2007), New England Soccer Hall of Fame (2004). Connecticut Soccer Hall of Fame (1999);
- US Soccer Fricker Builder Award (2002).
- Operating Advisor, Stone Tower Equity Partners (2008).
- Consultant, LAX Holdings (2007-08).
- South Africa Tourism Ubuntu Award (2010)
- SAMMA Trailblazer award (2011)

REFERENCES

- Robert Kraft, Chief Executive Officer, The Kraft Group.
- Jonathan Kraft, Chief Operating Officer, The Kraft Group.
- Jagdish Bhagwati, Professor of Economics, Columbia University; Senior Fellow, Council of Foreign Relations.
- Glenn Hubbard, Dean, Columbia Business School; Former Chairman, Council of Economic Advisors.
- John Koskinen, CEO, Freddie Mac; Fmr. Deputy Director, OMB; Fmr. Chairman, Board of Trustees-Duke University.
- Phil Murphy, US Ambassador to Germany; Former Chairman, DNC Finance;
- Don Garber, Commissioner, Major League Soccer.